



Dear Sir/Madam,

EVENING WORKSHOP ON 9TH APRIL, 2015 (THURSDAY)

Institute of Sea Transport [IST], the Hong Kong Logistics Management Staff Association [HKLMSA], and C.Y. Tung International Centre for Maritime Studies, PolyU [ICMS], are jointly introducing a workshop series on “Inter-disciplinary Maritime Practice”, which will cover the entire lifespan of the ship, from the decision to purchase to its final loss or scrapping. The workshops will be based on case studies format, guests being invited to share their experience in specific issues. The panel of moderators is made up of:

- Raymond T C Wong – Emeritus Chairman of IST and Honorary Advisor of HKLMSA
- Prof. Chin-Shan Lu – Director of ICMS
- Cho Hor Wong – Executive Member of HKLMSA
- Manson Cheung – Executive Member of both IST and HKLMSA

All members, non-members and guests are cordially invited to attend the series of workshop and the fourth one is set out as follows:

Fourth workshop: Sale & Purchase and Newbuilding of Ships

Time/Date : 7:00pm – 9:30pm on 9th April, 2015 (Thursday)

Venue : Hong Kong Polytechnic University, Room Y301

Language : English (Cantonese and/or Putonghua questions are welcomed)

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Guest Moderators will be Captain Peter Chu & Mr. Terry Chu, South Express Limited

This workshop will include real cases of a buyer knowing a ship attached with a writ and decided to continue the sale proceed. There will be sharing on the reasons behind & result of the deal; case concerning a buyer bought a ship as the last of 3 sister ships in 2010. These ships were just completed the conversion from tankers to bulkers speculating on the extra-hot bulker market (talking about USD200,000 daily hire at one time for Cape size). There was huge conversion bill outstanding, owners got away the first two ships with no problem. But for this last ship, the owner faced a tough situation jeopardizing all the effort they had done to avoid being arrested.

Parties who are interested can contact Ft'Zkp{wUwp at tel: 2988'8858 or e{oeo uB r qn{ wof wj} mfor details. Future sessions will be held at monthly intervals. The "next workshop is on the topic “Ship Types, Machineries & Equipment”.

We thank you all for your attention and look forward to seeing you at the workshop.

Fourth Workshop: Sale & Purchase and Newbuilding of Ships

Return Slip – Evening Workshop 9 April, 2015

Please return the completed slip to ICMS by fax (2954 4362) or email (cyt.icms@polyu.edu.hk) before 2 April, 2015 for enrolment.

Name: _____ (First name) _____ (Last Name)

Company name & Tel. _____

Email: _____

Please tick which is appropriate

- I am LMS Staff
- I am PolyU Student
- I am ICMS training participant

Biographical Details of Guest Moderators

Captain CHU Chi Tung, Peter

Captain CHU Chi Tung, better known in shipping field as Peter CHU was actually born in Shanghai China in 1948, he came to settle in Hong Kong at the age of 5.

Peter started his sea going career in 1966 as a deck cadet officer with a local Shipping company and reached the commanding position as Captain in 1978 with Ocean Tramping (the forerunner of Cosco Hong Kong). In 1979 he quitted the sea and took the first shore post as lecturer in the Hong Kong Polytechnic for a contract of two years. He was later recruited by the Hong Kong Electric as Marine Superintendent to set up of a complete new system for shipping coal to their Lamma Island Power Plant and a local fleet for passenger and cargo transportation, including dangerous cargoes. He then joined Wheelock Marine Services Co Ltd, a medium size local ship owner operated about 40 handy to Panamax ships as port Captain overseeing the operation of all the ships trading worldwide. After about two years with Wheelock, he started his own business Winpeak Marine Services Co. Ltd in ship brokering business ; and Maritime Services (HK) Co. Ltd in marine survey and consultancy service, as well as ship management for Chemical tankers, passenger ships (conversion and operation) till 2006.

During the above period, Peter had suspended the work for 4 years as shipping was too bad to survive, he first rejoined Hong Kong Polytechnic and was later appointed as the first local Nautical Surveyor to the Marine Department. Peter was also licensed as pilot to command ships of any size (including Queen Elizabeth II and US Aircrafts Carriers) within the port of Hong Kong.

In 2006, Peter resigned the Directorship of Maritime Services (HK) Co. Ltd. but remained as a shareholder and provided technical guidance occasionally. A few years later, he gave all his shares free to the staff who are now (2014) running the business.

Since 2006, Peter has been appointed as Director of South Express Ltd. Working with his son Terry and a small team, the company has secured many sale and purchase deals with clients mainly from PRC who were slowly entering into the International market. They rely heavily on our past experience and expertise in shipping, not only the commercial side but also the technical and operation aspects, sometime legal as well. It is our strong background that earn us the trust from these clients.

In early 2014, Peter was invited by an offshore player in China to jointly explore opportunity in offshore ships. Since then, Peter has spent most his time in this offshore business including reading the annual reports (most are listed companies), learning the special function, construction, equipment and many other areas of these offshore ships/rigs. Peter has also made a trip to Denmark and Norway personally visiting the ship builder for offshore ships and Rolls Royce the main equipment provider. It is unbelievable that many new ideas, ships and equipment were covered in the syllabus of the Extra Master Examination Peter took over 30 years ago.

In the past, Peter has, by himself alone or with the support of his team, performed many extra-ordinary projects.

1. Revitalized the Leader Princes, a Northern European Car Passenger Ferry, to put her into service again.
2. Receiving the towing of 4 BP lay up tankers (Aframax) off the coast of China, deballasted and changed to local tugs under dead ship condition, and delivered them to the demoyards in China.
3. Advised and assisted two major demolition yards to become recognized Green Recycling Yards, the earliest one started operation back in 1990.
4. Represented owners (OE) and physically appeared in London Arbitration (against a Northern European Charterer AM) and won.
5. Represent owners (Sellers) in London Arbitration, and later convinced Buyers to settlement, saved the Sellers multi millions US Dollars. (ES9)
6. Managed a fleet of 7 vessels include Passenger ships, chemical tankers, bulkers.
7. Arranged many towing voyages, with one in tandem tow from Hong Kong to Shanghai with no insurance cover, many towing voyages were under own account (HK/Japan, HK/SH, HK/XH, LB/XH).
8. Taking over a ship (OC) with debts attached, some were crew wages.
9. Settled the claims involved many parties for a Cape Size ship berthed at demolition yard ready for delivery, with deposit paid, but under arrest.
10. Issuing gas free certificate for emergency repair for LPG in the port of HK.
11. In charge on the marine side of fire fighting of a cruise ship (FN) of the size of QE2, but the refloating was a matter of 2 days. While the QE2 had to be cut into small piece underwater and picked up one by one.
12. Founder of the Institute of Seatranship Hong Kong.
13. Purchase en-block of 8 PCC (HA) and resold to demolition yard in China, purchase en-bloc of 4 multipurpose (SN) and resold. Both for Green Recycling.
14. Comprehensive Feasibility Study for the shipment of air fuel from Tsing Yi Island to the new airport. Client : Airfuel Consortium (BP, Caltex, Exxon Mobil). Report includes ship (being the biggest to be allowed to use in the HK waters) type selection, crew training and organization, ship operation, safety and environmental consideration and measures.
15. Founded the Winpeak Marine Services Co Ltd in 1980 and the voluntarily winding up in 2006.

Below are the workshop and seminars as well as his professional qualifications.

Workshop and Seminars attended

- 1988 IMO on Marine Casualties and Investigation, a 2-week international workshop conducted by the World Maritime University.
- 1989 Tanker and petroleum safety course, a 2-week course conducted by the Singapore Authority.
- 1994 Dangerous goods packing, a 2 days' course conducted by the New Zealand Polytechnic.

Membership of Professional Institutions and official appointments once held

- a. Member of the Chartered Institute of Transport, UK 1982
- b. Associate of the Royal Institute of Naval Architects, UK 1981
- c. Fellow of the Institute of Chartered Shipbrokers, UK 1982
- d. Member of the Nautical Institute, UK 1983
- e. Member of the Institute of Seatransport, Hong Kong 1984
- f. Appointed by Hong Kong Government as Surveyors of Ships 1986 (Section 727 of the Merchant Shipping Act 1894, same power as DOT surveyor)
- g. Appointed by Hong Kong Government as Examiner of Masters and Deck Officers 1986 (Section 6(1) of Chapter 281, Merchant Shipping Ordinance)
- h. Appointed by Hong Kong Government as Certifying Authority 1986 (regulation 2 of the Merchant Shipping (Tonnage) regulation 1983)
- i. Appointed by the Governor of Hong Kong to carry out Investigation in Marine Casualties and Collision Cases, 1988
- j. Extra Master, DOT UK 1986 (Master Mariner Foreign Going 1978)
- k. Government authorized gas inspector
- l. Member of the Petroleum Institute, UK
- m. MBA, Massey University, New Zealand

Mr Terry Chu

Terry Chu, who entered the maritime industry in year of 2002 as a Junior Marine Surveyor, he was later qualified as Marine Surveyor from UK, and later qualified as a Chartered Shipbroker by Examination and proof of working experience.

Terry has both technical and commercial skills in the maritime business. Technical being the past experience as Marine Surveyors including Pre-Purchase Inspection of Ocean Going Vessels, from small General Cargo Ships trading China-Japan-Korea to Suezmax Tankers trading worldwide, as well as many other type of maritime surveying. Commercial being numerous deals from 2nd Hand Sale and Purchase from Panamax Bulk Carrier to VLCC Tankers as well as Cash Buyer for Scrap Ships of more than 100 ships in the past 4-5 years.

Terry also handled special projects i.e. towing of a Capesize Bulk Carrier to Zhoushan Ship Scraping Yard, operating and managing including crew supply for single voyage of ocean going vessel from China to delivering to Alang, India.

PANEL OF MODERATORS

Mr. WONG Tak Chiu (Raymond)

47 year experience in average adjusting; qualified by examination in 1980 becoming the first Chinese Fellow of the British Association of Average Adjusters (founded 1869); a frequent speaker in Greater China on marine claims related subjects. Currently, the Chairman (Emeritus) of the Institute of Seatransport, an Honorary Advisor of the HK Logistic Management Staff Association, a founder and committee member of the Marine Insurance Club and the HK Maritime Law Association.

Prof. LU Chin-Shan

Prof. Lu obtained his BBA, MBA in Shipping Management from National Taiwan Ocean University, then his Ph.D in Maritime Studies from Cardiff University (UK). He is currently Professor, Head of Logistics & Maritime Studies, The Hong Kong Polytechnic University and Director of the C.Y. Tung International Centre for Maritime Studies. He is also Chairman of the Chinese Maritime Research Institute (Taiwan), Independent Director of Kuang Ming Shipping Corp., and Associate Editor of Maritime Policy & Management. Prof. Lu has previously served as Professor at the National Cheng Kung University in Taiwan for courses in Shipping Operations and Management, Port Operations and Management, Global Logistics and Supply Chain Management, etc.

Mr. WONG Cho Hor

Mr. Wong Cho Hor is a Logistics & Projects Consultant and Director of Five Oceans Maritime. He read Economics & International Relations at University College London. He began his career in 1973 and has experience in the full range of maritime practice, on corporate, ship acquisition, financing, ship-management (shipbuilding & Repairs, Technical & Maintenance, Marine Insurance, Chartering, Operations & Agency, Legal & Disputes) and project financing (Harbour and other infrastructures). He served as a Director of the Charterers P&I Club. He is currently an Executive Committee member of the Hong Kong Logistics Management Staff Association. He was appointed Sector Specialist for Transport & Logistics by the Hong Kong Council for Accreditation of Academic Qualifications until 31 December 2013.

Mr. CHEUNG Shun Man (Manson)

Manson is a Fellow of The Chartered Institute of Arbitrators, Hong Kong Institute of Arbitrators, The Institute of Chartered Shipbrokers and an Accredited Mediator of HKIAC. Manson has the experience in different sectors of Shipping. He has sea going experience, working experience as Port Agent, Charterers, Ship Manager (chemical tankers, tweendeckers, loggers and bulkers), Chartering and SNP Broker.

From 1992 onwards, Manson has been the evening tutors/instructors for different courses in Ship Management, COGSA, Chartering, Bills of Lading and dispute resolution conducted by The Hong Kong Polytechnic, Hong Kong Shippers' Council, Institute of Sea Transport/City University of Hong Kong (SCOPE), The Hong Kong Baptist University and The University of Hong Kong (SPACE).