

Open Lecture
Shipbroking Practice

By

Nelly Akhmedzhanova
Director, Progress Plus (HK) Ltd.

Date: 10 April 2015 (Friday)
Time: 2:30 pm – 4:30 pm
Venue: R502, 5/F Shirley Chan Building, The Hong Kong Polytechnic University, Hung Hom
Language: English
Registration: imcc.centre@polyu.edu.hk by 2 April 2015 (free of charge, seats are limited, first come first served)
Enquiry: Ms. Alice Pang via email imcc.centre@polyu.edu.hk or (852) 2766 5638
Dress code: Smart Casual

About the Lecture

This open lecture will provide an introduction into the practical aspects of ship brokerage and vessel chartering. It will cover ship broking practice and daily routine, types and specialization of brokers, voyage and time-charter negotiations, the role of a shipbroker in chartering negotiations, claims and disputes related to the charter party.

Students will learn what it takes to be a successful shipbroker in the present market. This lecture is appropriate for those who are new in the sector and would like to know more about the profession of a ship broker. The lecture will also touch upon the topic about Hong Kong as an International Maritime Centre, the city's maritime cluster as well as job opportunities with local maritime practitioners.

Speaker's Bio

Nelly Akhmedzhanova has been a Director of a Shipbroking company Progress Plus since 2011. Prior to that she worked as a Panamax broker for the largest dry bulk shipbroking firm Simpson, Spence & Young in Hong Kong and as a Traffic / Freight Operator at the trading company JB Commodities AG in Zug, Switzerland. She has a wide experience in transportation of dry bulk and reefer cargoes both on the operations and chartering side as well as with contract administration, maritime commercial cargo claims and disputes. She is a Member of the Institute of Chartered Shipbrokers and the Nautical Institute. Nelly graduated from the World Maritime University with the Master of Science degree in Maritime Law and she is also an MBA graduate from the IE Business School.